

Capt S.V. Singh

Email: singh.shoryav@gmail.com

Mobile no.: +91-9821167701

Capt. S.V. Singh is a former senior banker in public sector development banks (PSBs), with rich experience of over 29 years in IDBI and SIDBI. Over this period his financial experience has included Project Finance, Business Development, Bills Financing, Promotion and Development of MSME sector. He has closely worked with Public Sector Banks, Private Banks, Foreign Banks, Asset Reconstruction Companies, Credit Rating Agencies, Venture Capital Companies and Ministry of Finance development agencies, thus acquiring a deep understanding of working procedures, rules and decision making processes of such institutions

He started his career as a Class one Gazetted Officer in the Indian Army after qualifying UPSC Combined Defence Examination (CDS) in 1976. In his 5 years of military service, he gained considerable experience in man-management, leadership and logistics optimization.

Moving to the corporate sector, he pursued a **PGDM** in Personnel and Industrial Relations Management and Masters in Finance, and joined the development banking sector. His experience has spanned all major industries and verticals, and has additionally had regional-head level expertise in handling MSME policy formation, administrative contracts and outsourcing of assignments/functions.

Key Achievements

- Managed the Business Development portfolio of an entire zonal office
- Undertook skill development, training programs, promotion and monitoring of development activities in MSMEs at a zonal level
- Successfully implemented new finance schemes by aggressive Business Development and running information campaigns
- Implemented various Technology-upgradation and skill upgradation programs for SME sector
- Brought innovative methods of Business Development and successfully implemented these methods to achieve the business Goals
- Prepared check lists for training Business Development managers and arranged for on-desk training in Business Development
- On the basis of Business Continuity Management (BCM) training in London, developed internal training module for security staff of Bank and provided necessary training to entire security staff
- Planned and implemented the simplification of administrative systems and procedures, which resulted in substantial cost savings
- Developed MIS system for administration function for effective monitoring by senior management
- Planned and implemented control measures for cost saving of administration functions and managed outsourcing operations